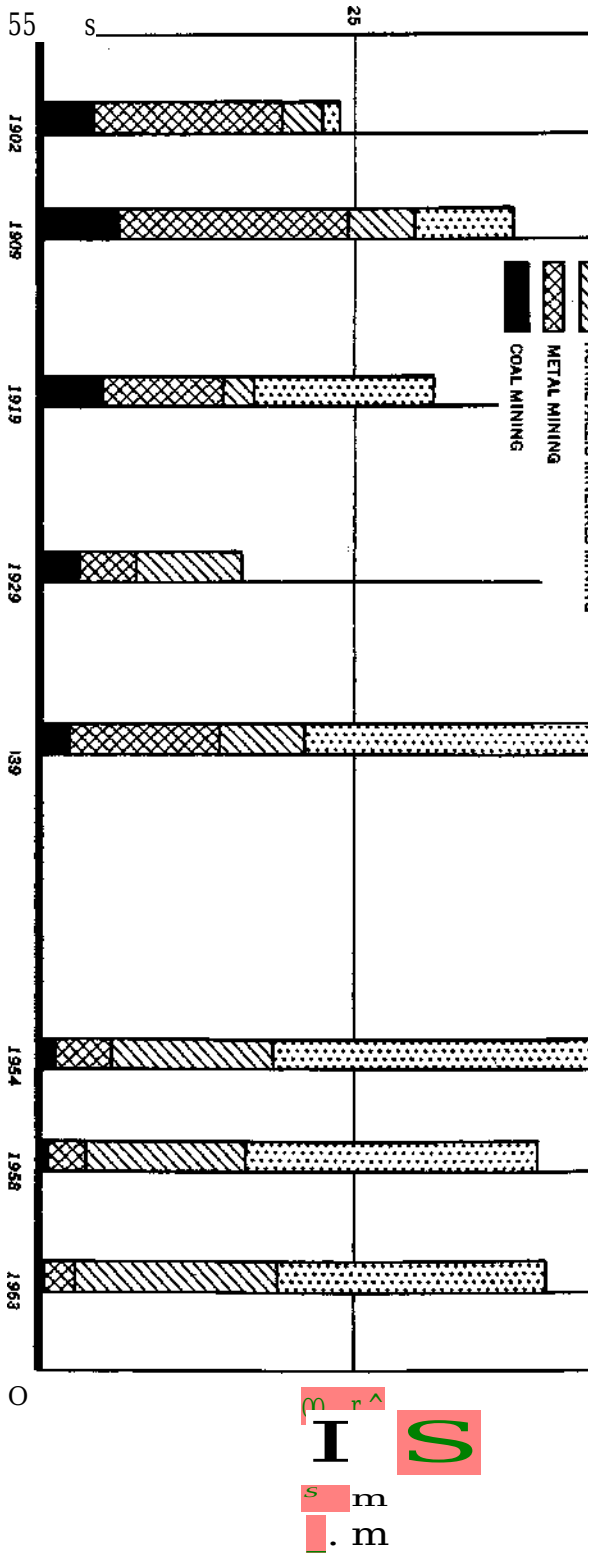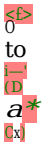IN THOUSANDS